Another benefit of outdoor billboard advertising is targeted advertising. With online ads, it can be difficult to target specific demographics or locations. But with outdoor billboards, you can choose specific locations and demographics to ensure that your message is seen by the right people. Whether you're targeting commuters, tourists, or locals, outdoor billboards offer a way to reach your target audience. In addition to increased brand

awareness and targeted advertising, outdoor billboard advertising is also a costeffective way to reach a large audience. While online ads can be expensive, especially for small businesses or start-ups, outdoor billboards offer an affordable way to advertise your brand. Plus, with outdoor billboards, you can track the effectiveness of your campaign through metrics like website traffic and sales.

Finally, outdoor billboard

advertising offers measurable results. With online ads, it can be difficult to track the effectiveness of your campaign.

But with outdoor billboards, you can use metrics like website traffic and sales to determine whether your campaign is successful. This allows you to adjust your strategy and optimize your results over time.

### chess-t group RC 903532

## TOM CHESS-T GROUP OF COMPANIES LIMITED

NCC CLASS LICENCE NO: CL/CYB/004/20
IMC: FIMC ABJ. 5740.22
...WE DO IT DIFFERENT AND THINK DIFFERENT

### MAXIMIZING YOUR RETURN ON INVESTMENT (ROI): HOW OUTDOOR BILLBOARD ADVERTISING CAN DRIVE BUSINESS GROWTH

In today's competitive business landscape, maximizing ROI is crucial for success. Outdoor billboard advertising offers a powerful way to drive business growth and increase ROI, and here's how.

#### **Increased Brand Awareness**

Outdoor billboard advertising increases brand awareness by reaching a large audience, creating a lasting impression, and boosting website traffic, social media engagement, and customer loyalty.

#### **Targeted Advertising**

Outdoor billboard advertising allows you to target specific demographics and locations, ensuring that your message reaches the right people, leading to increased conversion rates, reduced waste, and improved ROI.

#### **Measurable Results**

With outdoor billboard advertising, you can track campaign effectiveness and measure ROI, enabling



ABUJA OFFICE
THE CHESOPIRI GLASSHOUSE:
Plot 122 TOS Douglas Crescent,
Games Village, Kaura District, Abuja.

PHC OFFICE
THE CHESOPIRI GLASSHOUSE:
Plot Plot 56, GRA Phase 8,
Port Harcourt, Rivers State.

data-driven decision-making, optimized campaigns, and increased accountability.

#### **Cost-Effective**

Outdoor billboard advertising offers a cost-effective way to reach a large audience, reducing the cost per impression and increasing the ROI, resulting in increased reach, reduced costs, and improved ROI.

Outdoor billboard advertising offers a powerful way to drive business growth and increase ROI. By increasing brand awareness, targeting specific demographics, measuring results, and reducing costs, you can maximize your ROI and achieve your business goals. MAKE YOUR MOVE

Take the first step towards unlocking the full potential of outdoor billboard advertising. Join the **Chess T Group** family today and let's make a lasting impact together.

Thank you for considering Chess T Group. We're passionate about helping businesses like yours achieve their marketing goals through the power of outdoor billboard advertising.

Our team of experts is dedicated to providing top-notch service and support every step of the way. Don't just dream about increasing your brand's visibility and reaching new heights - make it a reality with Chess T Group.

Contact us today to get started!

Chess T Group - Where Vision Meets Execution.

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### Chairman's Message

ear valued customers and partners, as we continue to navigate the ever-changing landscape of advertising, I am proud to say that our outdoor billboard advertising services remain a beacon of effectiveness and impact. At Tom Chess T Group of Companies Limited, we have always been committed to providing innovative solutions that help our clients reach their target audiences in a meaningful way.

Our team of experts works tirelessly to ensure that every billboard advertisement is strategically placed, visually stunning, and tailored to meet the unique needs of each client. We believe in the power of outdoor advertising to drive results and boost brand awareness. And we're dedicated to helping you achieve your marketing goals.

Thank you for your continued trust and support. I invite you to explore the opportunities that our outdoor billboard advertising services have to offer. Let's work together to take your brand to new height!



( www.chesstgroup.com.ng



# REACH NEW HEIGHTS WITH OUR OUTDOOR BILLBOARD ADVERTISING

re you looking for a way to make a big impact with your advertising?
Our outdoor billboard advertising services can help you reach a large audience and increase brand awareness.
With our expertise and strategic locations, you can trust that your message will be seen by the right people.

In today's competitive market, it's more important than ever to stand out from the crowd.

Outdoor billboard advertising offers a unique way to do just that, providing a tangible and memorable way to connect with potential customers.

Whether you're looking to drive website traffic, generate leads, or build brand awareness, our outdoor billboard advertising services can help you achieve your goals."

# WHY OUTDOOR BILLBOARD ADVERTISING STILL MATTERS IN THE DIGITAL AGE

In today's digital world, it's easy to assume that online advertising is the only way to reach your audience. But the truth is, outdoor billboard advertising still offers a unique and effective way to connect with potential customers. With the rise of ad blockers and decreasing attention spans online, outdoor billboards offer a way to reach people in a more tangible and memorable way.

Our outdoor billboard advertising services offer a range of benefits, including:

- Our billboards are strategically located in high-traffic areas, ensuring that your message is seen by a large and engaged audience.
- We offer a range of locations to reach your desired audience, from busy city centres to major highways.
- Our outdoor billboard advertising services offer a costeffective way to reach a large

audience, with measurable results to help you track your ROI.

 Outdoor billboards offer a unique way to reach people during their daily commutes, when they are most receptive to advertising.

By leveraging the power of outdoor billboard advertising, you can increase brand awareness, drive website traffic, and generate leads. Our team of experts will work with you to create a customized advertising solution that meets your needs and helps you achieve your goals.



## THE POWER OF OUTDOOR BILLBOARD ADVERTISING \_\_\_\_\_

#### "Did You Know..."

- "Outdoor advertising is 2.5 times more effective than online advertising" (source: Nielsen)
- "The average person in Nigeria sees 50-70 outdoor ads per day" (source: Outdoor Advertising Association of Nigeria (OAAN)).



### "The Science behind Outdoor Billboard Advertising"

utdoor billboard advertising has long been a staple of effective marketing strategies, but have you ever wondered why it's so effective? The answer lies in the science behind how our brains process visual information and respond to advertising.

When we're out and about, our brains are constantly processing visual stimuli, from street signs to billboards. And while we may not consciously notice every ad we see, our brains are still processing the information and storing it away for later recall. In fact, research has shown that outdoor advertising can increase brand awareness by up to 50% (source: OAAN).

But what makes outdoor billboard advertising so effective? For one, it's impossible to ignore. Unlike online ads, which can be easily blocked or scrolled past, outdoor billboards are a physical presence that demands attention. And with the right design and messaging, they can be incredibly persuasive.

The psychology of colour and imagery also plays a big role in outdoor advertising. Different colours can evoke different emotions and moods, from the calming effects of blue to the energizing effects of red. And imagery can be used to create an emotional connection with the viewer, whether it's through the use of beautiful landscapes or happy families.

Finally, outdoor advertising has a proven impact on consumer behaviour. Research has shown that outdoor advertising can drive sales, increase website traffic, and even influence purchasing decisions (source: Nielsen).

### ADVERTISING: A CLOSER LOOK

"The Benefits of Outdoor Billboard Advertising in a Digital Age"

In today's digital landscape, it's easy to assume that online advertising is the only way to reach your audience. But outdoor billboard advertising offers a unique set of benefits that can complement your digital strategy and help you achieve your marketing goals.

One of the primary benefits of outdoor billboard advertising is increased brand awareness. While online ads can be easily ignored or blocked, outdoor billboards are a physical presence that demands attention. By placing your brand's message in a high-traffic area, you can reach a large audience and increase recognition of your brand.