



TOM CHESS-T GROUP OF COMPANIES LIMITED

NCC CLASS LICENCE NO: CL/CYB/004/20
IMC: FIMC ABJ. 5740.22

...WE DO IT DIFFERENT AND THINK DIFFERENT



FINAL THOUGHTS: Seize the Opportunity with Chess-T Group

At Chess-T Group of Company Limited, we believe that the future of Nigeria's oil and gas industry is bright, and the opportunities are limitless for those who are ready to seize them. By becoming a member of a reputable oil and gas dealers association and positioning yourself as a bulk purchaser from the Dangote Refinery, you're not just taking steps toward immediate growth – you're building a legacy of stability, profitability, and success.

These opportunities are designed to empower businesses like yours to thrive in the competitive oil and gas landscape. With Chess-T Group by your side, you can navigate this journey with confidence, leveraging our industry expertise and support to maximize your potential. Our commitment to integrity, safety, quality service delivery, and customer satisfaction means that we are as invested in your success as you are.

So, why wait? The oil and gas industry is evolving, and the time to adapt and grow is now. Don't miss out on the chance to secure competitive pricing, streamline your operations, and expand your network.

Let's build the future of Nigeria's energy sector together – reach out today, and let Chess-T Group guide you every step of the way!

Stay connected, stay informed, and stay ahead with Chess-T Group of Company Limited. Reach out to us at 08143449981 and take your business to the next level.

Together, we're not just building businesses – we're building the future.



Unlocking New Opportunities in Nigeria's Oil & Gas Sector

Welcome to the latest edition of the Chess-T Group of Company Limited newsletter, where we bring you exclusive insights into unlocking your full potential in Nigeria's dynamic oil and gas industry. At Chess-T Group, our mission is simple: to provide innovative, safe, and high-quality solutions that not only meets but exceeds expectations. Today, we're diving into two significant opportunities that can transform your business:

1. Membership in Oil and Gas Dealers Associations in Nigeria, including Off-taking.
2. Becoming a Bulk Purchaser from Dangote Refinery

Whether you're looking to streamline your operations, access new market opportunities, or secure competitive pricing, this newsletter is packed with the essential details and benefits you need. Let's get started!



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Why Join an Oil and Gas Dealers Association in Nigeria?

In the oil and gas sector, membership in dealers' associations offers a wealth of opportunities and benefits that can drive your business to new heights. But what does this mean for you? Let's break it down:

1. Enhanced Market Access and Off-taking Agreements

Membership opens doors to off-taking agreements – allowing you to purchase petroleum products directly from refineries and tank farms with preferential terms. This can significantly boost your supply chain efficiency. Imagine having guaranteed access to the petroleum products you need, when you need them! No more struggling with scarcity or dealing with fluctuating prices.

How does this work? Associations often negotiate these agreements on behalf of their members, giving you a competitive edge in securing products at lower prices. This means better margins and the ability to pass on savings to your customers, keeping you ahead of the competition. "Imagine securing your supply with a simple membership. Don't let market volatility slow you down – join today and start benefiting!"

2. Networking with Industry Leaders

When you join an oil and gas dealers association, you become part of a powerful network of industry professionals, stakeholders, and regulators. This network can open doors to new business opportunities, collaborations, and partnerships that may otherwise be out of reach.

Why is this important? Because in this industry, who you know is just as important as what you know. By connecting with the right people, you can stay updated on market trends, regulations, and emerging opportunities, ensuring your business stays ahead of the curve.

"Connect with the best in the industry. Learn, grow, and thrive with a community that has your back!"

3. Training and Capacity Building

Many associations provide access to training programs, seminars, and workshops tailored to the needs of their members. These programs can cover everything from regulatory compliance to advanced marketing strategies, helping you and your team stay at the forefront of industry developments.

The benefit? A well-trained workforce is a powerful asset. By equipping yourself and your staff with the latest skills and knowledge, you can improve operational efficiency, ensure compliance with industry regulations, and drive sustainable growth.

"Knowledge is power! Let's sharpen your skills together – join an association today and get access to the training you need to succeed!"

4. Collective Bargaining Power

Joining an association amplifies your voice in policy discussions and negotiations with regulatory bodies. Associations often lobby for favourable policies, regulations, and incentives that benefit their members.

What does this mean for you? It means having a say in the decisions that impact your business and gaining access to incentives such as tax breaks, import duty waivers, and more.

"Don't go it alone – leverage the power of collective bargaining to secure a brighter future for your business!"

Becoming a Bulk Purchaser from Dangote Refinery: A Game-Changer for Your Business

The recently commissioned Dangote Refinery is a game-changer for Nigeria's oil and gas landscape, offering opportunities for businesses to access locally refined petroleum products at competitive prices. But how can you, as a business owner, tap into these opportunities as a bulk purchaser?

1. Securing Bulk Purchase Agreements with Dangote Refinery: At Chess-T Group, we believe in helping businesses navigate the complexities of the industry, and becoming a bulk purchaser from the Dangote Refinery is no different. By securing a bulk purchase agreement, you can access large volumes of petroleum products directly from the refinery, ensuring steady supply and better pricing.

Why is this beneficial? Lower purchase costs directly translate into increased profit margins. By purchasing in bulk, you can also avoid the uncertainties of spot market pricing and secure long-term supply contracts. "Start saving today – partner with Chess-T Group and let us guide you through the process of securing your bulk purchase agreement!"

2. Competitive Pricing for Maximum Profitability: With the Dangote Refinery's focus on local refining, the cost of imported products is no longer a factor. This gives bulk purchasers the advantage of competitive pricing, allowing you to maximize profitability.

How does this work? By becoming a bulk purchaser, you can buy at a lower rate compared to smaller players who rely on intermediaries. This puts you in a position to offer better prices to your customers, driving up your sales and market share. "Why pay more when you can buy directly from the source? Become a bulk purchaser today and transform your business!"

3. Simplified Logistics and Reduced Downtime: Managing logistics in the oil and gas sector can be challenging, especially with imported products. However, purchasing directly from the Dangote Refinery simplifies the logistics chain, reducing the time and cost associated with transportation and customs procedures.

What's the impact? This means faster turnaround times, reduced operational costs, and more efficient delivery of products to your customers. A smooth logistics chain is crucial for maintaining customer satisfaction and expanding your market reach. "Keep your business running smoothly – streamline your logistics with Chess-T Group and the Dangote Refinery today!"

4. Long-term Growth and Stability: By positioning yourself as a bulk purchaser, you are not just meeting your immediate supply needs – you are investing in the long-term stability and growth of your business. With access to a steady supply of refined products, you can plan your business expansion with confidence.

Why is this critical? In a volatile industry like oil and gas, having a stable supply chain can be the difference between success and failure. It ensures you remain competitive, even in times of market fluctuation. "Secure your future with the right partnerships. Let's grow together – join Chess-T Group and become a bulk purchaser today!"

How to Get Started: A Step-by-Step Guide:

We've highlighted the benefits – now it's time to take action. Here's a simple guide on how you can become a member of an oil and gas dealers association and a bulk purchaser from the Dangote Refinery with Chess-T Group by your side:

- 1. Reach Out to Our Team:** Contact Chess-T Group of Company Limited at 08143449981. Our expert team will provide you with all the necessary information and help you understand the membership and bulk purchase process.
- 2. Submit Your Application:** We'll guide you through the application process for association membership or bulk purchase agreements, ensuring you have all the required documentation in place.
- 3. Receive Approval:** Once your application is submitted, we'll liaise with the relevant bodies and provide you with updates throughout the approval process.
- 4. Start Enjoying the Benefits:** With your membership or bulk purchase agreement in place, you can start enjoying the benefits of streamlined operations, better pricing, and access to exclusive training and networking opportunities. "The time to act is now! Reach out to us and let's embark on this journey together. Your growth is our mission!"

